

NJ Government Energy Aggregation Program

1 Background

The Government Energy Aggregation Program (L2003, c.24, “GEA Act”) authorizes municipalities and/or counties of New Jersey to establish Government Energy Aggregation programs, also referred to as Community Energy Aggregation (CEA) programs, after passing an ordinance or a resolution. A CEA program allows municipalities, working alone or in a group, to aggregate the energy requirements of residential accounts so that the CEA program can purchase energy supply from non-utility sellers of electricity and gas supply (Third Party Suppliers or **TPS**) at prices lower than the average utility price, with the possibility of added benefits such as a higher renewable energy content.

Concord Energy Services (CES) and Commercial Utility Consultants, Inc. (CUC), are licensed Energy Agents, Energy Consultants and Private Aggregators with the NJ Board of Public Utilities and hold all essential licenses and expertise to manage the program. As Program Managers, they have public outreach specialists who provide the necessary education, outreach, marketing and customer service support for the program. The robust outreach program is an essential part of the overall success of the CEA program.

An interested municipality may proceed with a program just for their residents and also has the ability to join and aggregate this program with other larger towns and municipalities. Each of these options utilizes greater leverage and increased buying power to secure better pricing and contract terms from the TPSs than a resident could on their own.

2 Program Highlights

- The program is supported by the NJ Board of Public Utilities (BPU), NJ Department of Community Affairs and the NJ Division of Rate Counsel.
- Electric service is still provided by the same utility company that provides service to residents now.
- Residential ratepayers DO NOT have to be a part of the program and can leave the program without ANY fees or penalties at any time.
- The program price is obtained through an online auction platform that has been approved for this purpose by the NJ Department of Community Affairs.
- The program price will remain flat for the term of contract (up to 24 months).
- TPSs must continue to accept the terms of the Equal Payment Program (a.k.a. Budget Billing).
- All TPSs that have the opportunity to bid on the program must be licensed and bonded with the NJ Board of Public Utilities and be in good standing.
- The law requires opt-out only. We have a very low percentage of opt-outs in our programs due to our extensive public outreach efforts.

3 The Aggregation Process

- 1 Pass ordinance/resolution
- 2 CES/CUC prepare bid documents/send to BPU and Rate Counsel for their review
- 3 Energy Auction is held/select winning bidder
- 4 Begin outreach to educate residents about the program
- 5 Repeat the auction process at the conclusion of the contract

4 Sample Utility Bill

Jersey Central Power & Light
 Bill Based On: Actual Meter Reading, Prorated
 Bill Issued by: JCP&L, PO Box 16001, Reading PA 19612-6001

April 23, 2012
 Account Number: 0000000000
 Amount Due: \$0.00
 Due Date: May 08, 2012

Bill Period: Mar 22 to Apr 20, 2012 for 30 days
 Bill For: Customer Name, 00 Street Name, Town, NJ 08000

To report an emergency or an outage, call 24 hours a day 1-888-544-4877. For Customer Service, call 1-800-662-3115. For Payment Options, call 1-800-962-0383. Pay your bill online at www.firstenergycorp.com

Messages
 Your price to compare is:
 Basic Generation Service: \$0.09130435/KWH

Usage History
 Bar chart showing usage from Apr 11 to Apr 12. Y-axis ranges from 0 to 1600 KWH.

Account Summary

Account Summary	Amount Due
Previous Balance	0.00
Payments/ Adjustments	-0.00
Balance at Billing on Apr 23, 2012	0.00
JCP&L - Consumption	0.00
Amount Due By Mar 08, 2012	\$ 0.00

Usage Information for Meter Number 0000000000

Apr 20, 2012 KWH Reading (Actual)	0.00
Mar 22, 2012 KWH Reading (Actual)	0.00
KWH used	0.00

Charges From JCP&L

When contracted an Electric Generation Supplier please provide the following.
 Customer Number: 0000000000 0000000000
 Rate: Residential Service JC_RS_01D

Customer Charge		2.20
Basic Generation Service	1710 KWH x 0.101732	173.96
Delivery Service Charges	0 KWH x 0.00	0.00
	0 KWH x 0.00	0.00
	0 KWH x 0.00	0.00
Current Consumption Bill Charges		0.00

Detail Payment and Adjustment information

04/04/12 Payment	-0.00
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Detail Payment and Adjustment information

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5 Current Program List

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| Alexandria | Frenchtown | Mine Hill |
| Alpha | Green | Mount Arlington |
| Andover Borough | Hardwick | Ocean Township (Ocean) |
| Bay Head | Harmony | Oxford |
| Bethlehem | High Bridge | Peapack & Gladstone |
| Blairstown | Hope | Phillipsburg |
| Branchville | Jefferson | Point Pleasant Beach |
| Califon | Kingwood | Riverdale |
| Chester Township | Lake Como | Rockaway Borough |
| Town of Clinton | Lambertville | Stanhope |
| Delaware | Lincoln Park | Stillwater |
| Dover | Long Hill | Union Beach |
| Farmingdale | Manasquan | Washington Township (Morris) |
| Florham Park | Mendham Borough | Wharton |
| Fredon | Mendham Township | |