



Northeast Energy Efficiency Partnerships

2021 Air-Source Heat Pump Program Incentive Summary

Below is an Incentive Summary of Heat Pump Promotional Activities (Separate lists for Non-centrally ducted and centrally-Ducted ASHP programs) that are in place throughout the region. Please refer to program websites to confirm all information. (Updated July 2021)

Incentive and Requirement Summary for Non-Centrally Ducted Heat Pumps

State	Rebate Incentive	NEEP ccASHP Listing	ENERGY STAR Cert.	HSP F	SEE R	EER	AHRI CAPACITY RATIO (17°/47°)	Other Requirements, Eligibility notes
Connecticut¹ (Energize Connecticut) Energy Star- Rebate Eversource Rebate Ph.1-877-947-3873	\$250/ton (Single-Zone;Tier 1)		X	10	18		58%	Midstream Program. Instant discounts for qualifying units of \$500 per ton up to two systems per home.
	\$500/ton (Multi-Zone;Tier 2)		X	10	22		58%	
	\$1000/ton		X	10	22		58%	HES Rebate: Electric or heat pump rebate
	\$250/Ton Ducted or Mixed Ducted Multi Zone(Tier 1)		X	9.5	16		58%	
	\$500/Ton Ducted or Mixed Ducted Multi Zone (Tier 2)		X	10	20		58%	
	\$1000/Ton Ducted or Mixed Ducted Multi Zone		X	10	20		58%	HES Rebate: Electric or heat pump rebate
Massachusetts Mass Save Ph: 1-800-232-0672 Central HP Mini-splits	\$250/ton (Single head non-ducted)			≥ 10	≥ 18		≥58%	<u>Qualifying Products</u> Available to customers with any existing heating fuel type
	\$250/ton (Multi Head - ducted or mixed-ducted)			≥ 9.5	≥ 16		≥58%	<u>Qualifying Products</u> Available to customers with any existing heating fuel type

¹ A \$1,000 rebate is available for homes with existing electric resistance heating WITH a Home Energy Assessment prior to installation

	\$1250/ton (non-ducted)			≥ 10	≥ 18		≥58%	Available to customers whose existing heating fuel is oil/propane, Integrated Controls requirement ²
	\$1250/ton (ducted or mixed-ducted)			≥ 9.5	≥ 16		≥58%	Available to customers whose existing is heating fuel oil/propane, Integrated Controls requirement ³
	\$1250/ton (non-ducted)			≥ 10	≥ 18		≥58%	Available to customers whose existing heating fuel is electric, 900 kWh/month difference between 3 winter and 3 lowest-usage months
	\$1250/ton (ducted or mixed-ducted)			≥ 9.5	≥ 16		≥58%	Available to customers whose existing heating fuel is electric, 900 kWh/month difference between 3 winter and 3 lowest-usage months
Massachusetts Dept. of Energy Resources (DOER) Ph. 1-617-626-1180		X	X					Must be ENERGY STAR Certified, have a variable speed compressor, be part of a matched system, and have a coefficient of performance greater than or equal to 1.9 at 5 degree Fahrenheit and 2.5 at 17 degree Fahrenheit.
Massachusetts Mass. Clean Energy Center (MassCEC) FEB UPDATE Ph: 1-617-315-9300	\$2500/ \$5000/ \$7500	X						Whole-Home Heat Pump Pilot Update for A) >120% of state median Income B) 80% to 120% of state median income C) <80% of state median income respectively. The pilot also offers Efficiency + Electrification adder (for existing buildings only) of upto \$2500.
Rhode Island (National Grid) Ph. 1-800-473-1105	\$350/ton (Ducted or mixed-ducted)		X	≥9	≥15			Multi-split HP
	\$150/ton (non-ducted)	X	X	≥10	≥15			Multi-split HP ; COP= 1.75 at 5°F Enhanced Rebates for National grid customers with primary electrical resistance heating. Participate in EnergyWise home energy assessment
	\$1250 (Ducted or mixed-ducted)		X					Multi-split HP
	\$1250 (non-ducted)	X	X	≥10	≥15			Multi-split HP ; COP= 1.75 at 5°F ; Enhanced Rebates for National grid customers with primary electrical resistance heating. Participate in

² Unless central heating system is removed. Qualified integrated control products list can be found [here](#).

³ Unless central heating system is removed. Qualified integrated control products list can be found [here](#).

								EnergyWise home energy assessment
Vermont (Efficiency Vermont) Ph. 1-888-921-5990 <u>Ducted Heat Pumps</u> <u>Ductless Heat Pumps</u>	\$350 (ductless, ≤2 ton)	X						Reported operation at -5°F ⁴ \$200 Moderate income bonus. Ductless incentives are for single and multi-zone systems with only ductless heads Ducted incentives are for single and multi-zone zone systems that include at least one ducted zone. These incentives do apply to small "compact ducted" equipment as well as mixed ducted/ductless multi-zone systems
	\$450 (ductless, >2 ton)	X						
	\$1000 (ducted, ≤2 ton)	X						
	\$1500 (ducted, >2-<4 ton)	X						
	\$2000 (ducted, ≥4ton)	X						
New Hampshire (New Hampshire Electric Co-op)	\$70/ton (Cooling only HP)		X		≥ 15	≥ 12.5		Additional incentives available for weatherization and whole house applications ⁵ ; Whole House Incentive for heat pumps offsetting 80% of total load
	\$500/ton (Heating and cooling HP)		X	≥ 10	≥ 18	≥ 12.5		
New Hampshire (Eversource / Liberty Utilities / Unitil)	\$70/ton		X		≥ 15	≥12.5		Central Air Systems (cooling only) Ductless Mini Splits (cooling only) Ductless Mini Splits (heating & cooling) Air Source Heat Pumps (heating & cooling)
	\$400/ton		X	≥ 10	≥ 18	≥ 12.5		
Maine (Efficiency Maine) Ph. 1-866-376-2463	\$500 (single-zone) (additional \$250 for 2 nd system)				≥12			Should be wall mounted indoor unit And home not served by natural gas
	\$750 (Multi-Zone)				≥10			
	\$1500 (Single-zone) (Additional \$500 for 2 nd system;				≥12.5			

⁴ <https://contractors.encyciencyvermont.com/Media/Default/docs/programs/efficiency-vermont-cold-climate-heat-pump-eligibility-criteria.pdf>

⁵ \$250/ton Incentive available from New Hampshire Electric Coop for Heat Pump Systems offsetting 80% of total heating load. Must submit two (2) years heating fuel usage, type and efficiency of existing equipment

	Tier 2)							
New Jersey (Clean Energy Program) Ph. 1-866-NJSMART	\$600			≥10	≥ 16	≥13		
	\$1000 (\$200/Indoor Unit Bonus available) ⁶			≥10	≥18	≥13		
	\$1000 single zone ductless	X		≥12.0	≥20.0	≥12.0		Mini-split ccASHP ; COP 1.75 @ 5°F
	\$2000 multi zone, compact or centrally ducted	X		≥10.0	≥18.0	≥12.0		Mini-split ccASHP; COP 1.75 @ 5°F
New York New York State Electric & Gas Rochester Electric & Gas (NYSEG/RG&E) Ph: 1-800-995-9525	\$80/MMBTU of annual energy savings (Custom Incentive)	X	X					ASHP, MSHP and GSHP systems with three-phase heat pump equipment or with total system heating capacity ≥300,000 Btu/h.
New York Con Edison (ConEd) Ph: 1-800-752-6633	\$250/Outdoor Unit (ductless mini-split)	X						Renters and home owners
	\$0.60/kWh (market rate) \$0.75/kWh (affordable housing rate)							Multi family buildings; Refrigerant charge correction. Bonus Incentive : 0.69 (market rate) and 0.86 (affordable housing rate) Electric HVAC upgrades increased incentives by up to 15%
New York Orange & Rockland Ph: 1-877-434-4100	\$500/outdoor condenser unit	X						Applicable for ccASHP Partial load heating \$250/ outdoor unit : participating contractor reward
	\$1600/10,000 Btu/h of maximum heating capacity at NEEP 5° F	X						Applicable for ccASHP full load heating \$500/ project
								Residential Electric HVAC HP

⁶ Homeowners may be eligible for additional incentives. Requires verification of one of the following: Low to Moderate Income (LMI), the dwelling is located in an Urban Enterprise Zone (UEZ) or the dwelling is designated as Affordable Housing. However homeowners may benefit from only one type of bonus incentive.

	\$800/unit ductless mini-split							Ductless mini-split rebate up to \$1800+ with participating contractors
	\$1800/unit centrally ducted							Centrally ducted ASHP
New York Central Hudson Ph: 1-800-515-5353	Up to \$1600/10000 Btuh	X						Whole home systems (\$500 of total incentive to contractor)
	Up to \$800/ outdoor condenser unit							Partial home systems (\$100 of total incentive to contractor)
New York National Grid (Niagara Mohawk) Ph: 1-888-889-7207	\$500/outdoor condenser unit	X						Partial Heat loading contractor reward from incentive- \$100/ outdoor unit
	\$1000/10000Btuh of maximum heating capacity at NEEP 5°F							Full load heating Contractor reward from incentive - \$500/project
	\$80/MMBTU of annual energy savings							Custom Incentive for central ccASHP
New York (PSEG- Long Island) Ph. 1-800-692-2626	\$275/12000 BTU at 47F	X		≥8.5	≥18.0			Partial House Project
	\$350/12000 BTU at 17F			≥10.0	≥18.0			Partial House Project
	\$1000/12000 BTU at 17F	X		≥10.0	≥18.0			Whole House Project – New Construction/ Major Renovation
	\$1000/12000 BTU at 17F	X		≥10.0	≥18.0			Whole House Project – Existing Oil w/o CAC
	\$800/12000 BTU at 17F	X		≥10.0	≥18.0			Whole House Project – All Other
Pennsylvania (PP&L) Ph. 1-877-486-9204	\$100/ton		X	≥ 8.6	≥ 16	≥12.5		
	\$150/ton		X	≥ 8.6	≥ 19	≥12.5		
	\$200/ton		X	≥8.6	≥21	≥12.5		
Pennsylvania (Energy Save PA) Ph. 1-866-498-1409	\$200			≥ 10	≥ 18			
Washington D.C. (DC SEU) Ph. 1-202-479-2222	\$375			≥ 9.0	≥ 16	≥ 13		Qualifying Products
	\$575			≥ 9.5	≥ 18	≥ 13		Qualifying Products

Pennsylvania (PECO) 1-888-259-9125	\$60/ ton		X	8.5	≥ 16	12.5		
	\$110/ ton		X	8.5	≥ 18	12.5		
Nova Scotia Efficiency Nova Scotia (Heating System Rebates) Ph: 1-877-999-6035	\$200/ton	X						Limited to non-ducted versions of single and multi-zone systems Please Refer to Cold Climate Heat Pump List
Energy Transition Québec (TEQ) Ph: 1-866-266-0008	Up to \$1,600 per household	X	X					Must be on both NEEP ccASHP Product List and have ENERGY STAR label in CEE Directory
PepCo;Empower Maryland	\$200/ton- split system; <5.4 tons			≥9.0	≥16.0			Measures in the following categories are eligible for an additional \$200/unit incentive when a Dual Enthalpy (DE) Economizer is installed on a new HVAC unit meeting the minimum requirements: (except for ductless, mini-split HP)
	\$200/ton- single package; <5.4 tons			≥8.2	≥16.0			
	\$200/ton; ≥5.4 and <11.25 tons			≥3.4	≥13.0	≥12.0		
	\$200/ton; ≥11.25 tons			≥3.3	≥12.0	≥10.8		
	\$100/ton; ductless, mini split HP			≥8.2	≥16.0			
Massachusetts Munihelps Ph: 1- 413 308-1311	\$300-\$600			≥9	≥16.0			Rebates from Mitsubishi; municipal light department's Cool Homes rebate for a combined total savings of up to \$1,200
	\$300/unit Single zone			≥9	≥16.0			Ductless Mini-Split Heat Pump
	\$500/unit Multi zone							Ductless Mini-Split Heat Pump

Incentive and Requirement Summary for Centrally Ducted Heat Pumps

State	Rebate Incentive	NEEP ccASHP Listing	ENERGY STAR Cert.	HSPF	SEER	EER	Other Requirements
Connecticut (Energize Connecticut)	\$500/ton		X	≥ 9.5	≥ 16		60% Heating Capacity Ratio (47F-17F)
	\$1000/ton		X	≥ 9.5	≥ 16		HES Rebate Electric or heat pump pilot
Rhode Island (National Grid)	\$350/ton		X	≥ 9	≥ 15		Enhanced Rebates for National grid customers with primary electrical resistance heating. Participate in EnergyWise home energy assessment
	\$1250/ton	X					
Massachusetts (Mass Save)	\$250/ton			≥ 9.5	≥ 16		
New Hampshire (New Hampshire Electric Co-op)	\$70/ ton of cooling		X		≥ 15	≥ 12.5	
	\$500/ ton of cooling		X	≥ 10	≥ 18	≥ 12.5	
New Hampshire (Eversource / Liberty Utilities / Unitil)	\$70/ton		X		≥ 15	≥12.5	
	\$400/ton	X		≥ 10	≥ 18	≥ 12.5	
New Jersey (Clean Energy Program)	\$600			≥10	≥ 16	≥13	
	\$1000			≥10	≥ 18	≥13	
New York (NYSERDA)	\$500	X					Mid-stream Program
New York (PSEG- Long Island)	\$300/12000 BTU at 47F			≥8.5	≥15		Partial House Project
	\$325/12000 BTU at 47F			≥8.5	≥16		Partial House Project
	\$375/12000 BTU at 17F	X		≥10	≥17		Partial House Project
	\$1000/12000 BTU at 17F	X		≥10	≥17		Whole House Project – New Construction/ Major Renovation
	\$1000/12000 BTU at 17F	X		≥10	≥17		Whole House Project – Existing Oil w/o CAC
	\$800/12000 BTU at 17F	X		≥10	≥17		Whole House Project – All Other
Pennsylvania (PP&L)	\$100			≥8.5	≥ 16	≥12.5	
	\$300			≥8.5	≥17	≥12.5	
Pennsylvania (PECO)	\$60/ ton		X	8.5	≥ 16	12.5	
	\$110/ ton		X	8.5	≥18	12.5	
Pennsylvania (Energy Save PA)	\$250			≥9	≥ 16		
	\$500			≥10	≥ 18		

Washington D.C. (DC SEU)	\$375			≥ 9	≥ 16	≥ 13	
	\$575			≥ 9.5	≥ 18	≥ 13	
Nova Scotia Efficiency Nova Scotia (Heating System Rebates)	\$400/ton		X	≥ 8.5	≥ 15	≥ 12.5	
Massachusetts Munihelps Ph: (413) 308-1311	\$250			≥ 8.5	≥ 16	≥ 12	
	\$500			≥ 9.6	≥ 18		

Other Heat Pump Program Information:

Specification	Applies to	HSPF	SEER	EER	Other Requirements
ENERGY STAR V5.0	Ducted/Ductless	≥ 8.5	≥ 15	≥ 12.5	
ENERGY STAR 2019 Most Efficient Criteria	Ducted	≥ 9.6	≥ 18	≥ 12.5	Unit setup information, fault history display, and resident alerts
	Ductless	≥ 10	≥ 20	≥ 12.5	Meet system status and messaging requirements
CEE Tier 0	Ducted/Ductless	≥ 8.5	≥ 14.5	≥ 12	
CEE Tier 1	Ducted/Ductless	≥ 8.5	≥ 15	≥ 12.5	
CEE Tier 2	Ducted/Ductless	≥ 9	≥ 16	≥ 13	
CEE Tier 3	Ducted/Ductless	≥ 10	≥ 18	≥ 13	
NEEP ccASHP	Ductless	≥ 10	≥ 15		COP @ 5° > 1.75 (at maximum capacity operation) Additional Reporting Requirements
	Ducted	≥ 9	≥ 15		COP @ 5° ≥ 1.75 (at maximum capacity operation) Additional Reporting Requirements

Note:

- MassCEC was included in previous updates, but they are no longer accepting applications for their rebate program. Information on the program can be found here: ([Mass. Clean Energy Center](#))
- The Save on Energy Heating and Cooling program was included in previous updates to this document, but the program has been cancelled effective April 1, 2019.